HOCHSCHULE SCHMALKALDEN UNIVERSITY OF APPLIED SCIENCES

Summer 2024



Syllabus: "PERSONAL BRANDING" International School, Summer Semester 2024 Catharina Wassink, Economist, MBA Marketing Specialization

(a) Inhalt und Ansatz | Content and Approach

Overview:

In today's fast-paced job market, what sets you apart matters more than ever to employers. This course equips you with key theories and hands-on skills for personal and professional success. We go beyond just learning skills; we delve into the "Knowing and Being" philosophy. You'll master the art of presenting yourself effectively across different situations, ensuring you always stand out for quality and poise.

• Empowerment Through Personal Branding:

- Explore the concept of personal branding as a means of shaping your career and personal life.
- Learn how to articulate your unique value proposition and differentiate yourself in a competitive environment.

• The Principle of "Knowing and Being":

- Develop a comprehensive understanding of oneself to effectively present and behave in varied professional and social contexts.
- Embrace adaptability, hospitality, and appropriate behavior to ensure excellence in all interactions.

Interactive Learning Experience:

• Engage in a dynamic learning experience through lectures, hands-on presentations, and video analysis for deep insights into personal branding. Enhance teamwork and learning via group work and peer review.

Course Format:

- The course is conducted in-person to maximize interaction and engagement.
- Advanced English/German proficiency is required to ensure full comprehension and participation.

• Course Requirements:

- Regular attendance is mandatory, with a requirement to attend at least 80% of all sessions to qualify for the exam.
- Completion of assignments on time is crucial for mastering the course content and qualifying for extra credit.
- Engage in both online and offline activities designed to complement your learning and contribute to your final grade.

• Certification and Effort:

- Upon successful completion, only exchange students will be awarded three (3) ECTS credits. Other students will receive a diploma certifying their participation in the activity.
- Students should anticipate dedicating significant time to studying and engaging with course materials outside of scheduled sessions.

• Access to Materials and Registration:

- All course materials, including slides and additional resources, will be accessible through Stud.IP.
- Students must register for the course via Stud.IP. Direct me any registration issues.
- Note that while slides are available for download, they do not substitute for class attendance, as not all syllabus content will be covered in slides.

(b) Qualifikationsziele | Learning Objectives

• This course aims to enhance students' confidence in dealing with other people. The course covers



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the following topics, with an emphasis on learning and practical application:

- **Brand Building:** Craft and communicate your unique personal brand.
- Effective Habits: Learn success habits for better productivity.
- Communication Skills: Boost public speaking and body language.
- CV & Interviews: Create standout CVs and ace interviews.
- Business Manners: Master etiquette from professional interactions to table and wine etiquette, to navigate social situations
 gracefully.
- **Time Management:** Streamline your schedule for less stress.
- **Digital Presence:** Use social media to enhance your brand.
- Personal Pitch: Develop and deliver your elevator pitch.

By the end of the course, students will have gained a better understanding of these topics and will have have a solid foundation in these areas, ready to apply what they have learned in real-world situations confidently.

(c) Kursstruktur | Course Structure

- Frequency and Location: Classes are scheduled weekly, taking place in Room H112.
- Timing: Every Thursday, from 15:00 to 16:30.
- Enhanced Learning Components:
 - Case Studies and Guest Speakers
 - Workshops and Simulation Exercises
 - Structured Feedback Sessions
 - Digital Presence Module

This structure is designed to offer a comprehensive learning experience, blending theoretical knowledge with practical application, ensuring students will be well-equipped to navigate the professional world.

(d) Kontakt | Contact

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(e) Studien- und Prüfungsleistungen | Course Assessment

- **Grading:** 50% written test, 50% personal pitch talk.
- **Schedule:** Written exam on Wednesday, July 10, 2024, at 8:00 AM. Personal Pitch Talks from 10:00 AM to 7:00 PM. Your specific time slot will be assigned randomly, so please check Stud.IP for your schedule. The location will also be announced on Stud.IP.

Important Steps and Communication:

- **Exam Registration:** Make sure to register for both the written exam and the Pitch Talk through the QIS portal during the last two weeks of June.
- **Stay Informed:** We'll use a Check Group for ongoing communication. Details about this group will be provided in class and via email.

I'm here for you! I'm just a click away, If you have any questions or ideas, feel free to drop me an email or send a Whatsapp message. Looking forward to a great learning journey together – let's make it enjoyable and enriching!

