

## Course Description – Summer Semester 2023

<b>Title</b>	Drafting of International Contracts and Conflict of Laws
<b>Faculty</b>	Business Law
<b>Professor</b>	Prof. Dr. Rainer Schackmar
<b>ECTS</b>	5
<b>Level</b>	Master
<b>Requirements</b>	open to all students
<b>Add. Information</b>	Start: Lecture Hall: Course Assessment: Work Load: 150 hours
<b>Content</b>	<p>The lecture gives an overview of the laws which are applicable to international contracts, in particular to international contracts of sale of goods. The focus is on the United Nations Convention on Contracts for the International Sale of Goods (CISG – also called: Vienna Convention) which came into force in a total of 94 states. These include most European states, the USA, Australia, Brazil and the People's Republic of China.</p> <p>Structure:</p> <ol style="list-style-type: none"> <li>1. Sphere of Application of the CISG,</li> <li>2. Formation of the Sale of Goods Contracts,</li> <li>3. Seller's Obligations,</li> <li>4. Buyer's Obligations,</li> <li>5. Breach of Contract by the Seller,</li> <li>6. Breach of Contract by the Buyer,</li> <li>7. Discussion of a Sample Contract</li> </ol>